



## Sage Timberline Office Newsletter

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### Find Success By Branching Out

*Construction companies defy the slowdown through diversification*

We don't have to tell you that the global slowdown has had a tremendous impact on construction and real estate. But did you know that some construction companies are bucking the trend by diversifying their business into different industries? They're finding success by refining the scope of operations and branching out into other industries/businesses to create additional revenue streams and make up for a slowdown in other areas of the business.

### Ready to Spread Your Wings with Sage Timberline Office

While a move to diversify may present a host of challenges and tough decisions, you can rest assured that you're covered when it comes to accounting and technology with Sage Timberline Office. It's design is flexible to meet the needs of a variety of construction businesses whether you handle small jobs, large commercial projects, have field-based operations, or simply need customizable billing options. In short, Sage Timberline Office will continue to support your business should you decide to spread your wings and branch out.

### Flexibility is Important

As a current Sage Timberline Office customer, you're already familiar with the fantastic collection of accounting and project management features available for **your** business and industry. But Timberline Office is also a fantastic match for a wide range of industries including Commercial and Industrial Contractors, Electrical or Mechanical Contractors, Real Estate Developers and Managers, Specialty and Service Contractors, and Residential Builders to name a few.



Sage Timberline Office is flexible and adapts to changing business models in an uncertain economy.

In fact, Sage Timberline Office provides the flexibility needed to keep up with diverse business portfolio and a changing economy. After all, you shouldn't have to bend over backward because your system won't adapt to changes in your business.

### More of What You Need and Less of What You Don't

The modular design of Timberline Office provides an affordable approach to using only the applications you need today with the confidence that you can add more capabilities as future business needs demand. And today's environment is pretty demanding! So whether you build highways or homes, manage service dispatch, or provide specialty contracting, every facet of your business benefits from the integrated accounting, estimating, project management and reporting of Timberline Office.

[Contact us](#) if you'd like to learn about how construction and real estate companies just like yours are leveraging technology to support their effort to diversify and find success in a challenging market.



Authorized Partner

# SAGE RELEASES TIMBERLINE OFFICE VERSION 9.6

Earlier this year, Sage announced the release of Sage Timberline Office Version 9.6 which is the second major release in the last six months. That means Sage is hard at work adding new features, improving performance, and helping you make the most of your current investment. So let's take a look at what's new in Version 9.6 to help you decide whether an upgrade is right for you.

## Keeping Up With Technology

Sage Timberline Office Accounting and Management, Estimating, and Document Management are now compatible with 64-bit operating systems. 64 what? Ok, we know you probably aren't a techie ... but basically it means that your Timberline Office is keeping up with emerging technology so you get the best and fastest performance available.

\*Note - Residential Management and DocuVault are not yet 64-bit compatible (but hopefully soon!).

## General Ledger Improvements

Ever experience a GL transaction that won't post for some reason? Now that's a thing of the past because Version 9.6 allows you to move GL unposted transactions from one new file to another new file in addition to moving transaction files from current to current, current to history, and history to history. The result is a simpler approach to file maintenance and much easier error correction.

Staying with the GL theme, new fields have been added to accommodate 5 additional year-end balances and 9 years of additional activity balances to your General Ledger. This significantly expands your reporting capability and improves financial analysis.

## New Estimating Features

This is perhaps the most significant aspect of Version 9.6. In fact, a wide range of new estimating features have been added which we've summarized below:

**Multiple Currency Support** - It's 2009 and even the smallest business has global customers. Estimating now makes it

easy to manage multiple currencies using a spreadsheet-style layout.

**Upgrade Individual Estimating Files On-the-fly** - It can take hours to upgrade all of your system estimates when you install a new version. But not any more ... with Version 9.6, you can restore archived estimates from older versions of Timberline Office on a file-by-file basis so you only update the estimates you need and the rest stay archived. It's a real time saver!

**Enhanced "Copy Assembly" Feature** - Now when you copy an assembly from one location to another, all assembly detail (i.e. length, width, depth, etc) is transferred over ... a feature that wasn't available in previous versions.

**Integration with Project Management** - now, for the first time, seamless integration between Estimating and Project Management making it easier for your Estimator to price out potential changes in the scope of work.

In addition to the new features we've highlighted in this article, there is a collection of other enhancements that have been added with Version 9.6. For more detail, download the [Version 9.6 Enhancements](#) overview.

## Zybertech Custom Software Development

To provide an even more customized Timberline solution for your business, Zybertech now offers custom software development. Our development team has extensive experience in Timberline and stand alone custom software design. For more information on our custom development please contact [melanie@zybertech.com](mailto:melanie@zybertech.com) or Melanie at (403) 202-7291 ext 214.

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